The Northwest Regional Data Center (NWRDC) is now a certified partner in the Microsoft Cloud Solution Provider (CSP) program. This designation allows NWRDC to support the entire customer lifecycle from start to finish. CSP partners can directly provision, manage, and support a customer’s product licensing, combining it into one monthly or annual bill.

AZURE CLOUD SERVICES
Microsoft has a partner network to actively implement and support Azure Cloud and its many services. By working with NWRDC, you are working with an extension of Microsoft. You also have the added benefit of an agile and manageable business relationship focused and tuned to your specific cloud infrastructure needs.

In early 2017, the Microsoft Products and Services Agreement (MPSA) discontinued their “pay-as-you-go” pricing structure for new Azure customers. Customers are now encouraged to migrate to the CSP program. The good news for you: As a Microsoft CSP, NWRDC can assist you with your specific Azure billing requirements, insuring you only pay for the Azure you are utilizing.

CSP NEXT STEPS
NWRDC understands the benefits of both a cloud-first approach and on-prem data center services. Therefore, they can help you assess your current IT infrastructure using a detailed assessment tool.

Your custom report will provide:
- Inventory: All network and server hardware and operating systems
- Current Costs: Total infrastructure estimated from server core level detail
- Performance: Data from 55+ system metrics
- Right Sizing: Optimization recommendations for each server
- Cloud Candidacy: Identification of servers and operating systems that could migrate
- Hybrid Cloud: Potential deployment recommendations

If you are interested in migrating to the Azure Cloud, beginning your cloud journey by using our assessment tool, or relocating a portion of your IT infrastructure to Azure such as SQL, Data Backup, or Disaster Recovery (DR), please contact us today!
THE NWRDC ADVANTAGE

The Northwest Regional Data Center (NWRDC) is pleased to partner with SHI to provide the Microsoft CSP program at competitive rates. Serving public and not-for-profit entities for over forty-five years, NWRDC is one of Florida’s leading computing providers for government and educational communities. Their status as an auxiliary of Florida State University allows public entities to contract directly with them for a number of IT support solutions without engaging in a lengthy procurement bid process. Contact NWRDC today to see how Microsoft’s CSP can benefit your organization.

CONTACT US

For more information about NWRDC’s CSP Partnership with SHI please contact them at info@nwrdc.fsu.edu or 850-645-3500. For complete service offerings and rates, please refer to http://www.nwrdc.fsu.edu/servicecatalog. To learn more about SHI’s support services for the Microsoft CSP, visit: https://www.shi.com/CustomerServices/SHIMarketing.aspx?ContentId=94910


Six Reasons to Use CSP through NWRDC

1. Serves as your primary point of contact for everything Microsoft Cloud related.

2. Simplifies procurement.

3. Consolidates your monthly or annual billing for ease of management.

4. Accesses relevant Microsoft Cloud products and services to fit your needs. NWRDC also offers software products from supporting vendors, which can be included in your consolidated bill.

5. Develops a direct relationship with you so we can fully understand your specific needs and find ways to address them quickly and efficiently.

6. Provides 24/7/365 technical support for Microsoft Cloud products and services, in addition to our IT Operational Managed Services offerings.

Studies show that 84% of customers who expect to purchase cloud services want to do so from a single vendor with whom they have an established, trusted relationship.

IDC Successful Cloud Partners, IDC Buying Into the Cloud